

### **KEY HIGHLIGHTS**



EDGAR MUCIÑO, CEO OF MUCINNO HOLDING STATED:

"We are happy to close another quarter with growth in our sales. We obtained very positive results for the company in these three months, which are the fruit of the efforts of the entire Mucinno Holding team.

We are focused on being a national mining company, recognized for its operational efficiency, sustainable value creation, high profitability and as strategic partners by global cement companies"

Please know that our clients pay after 90-120 days after the transport service is made; all the sales have not been reflected on the financial books because the total amount have not been invoiced yet.

\$ 2,563,470 USD

TOTAL SALES Q2 2022

190%

SALES INCREASE WITH RESPECT TO Q2 2021



# **COMPANY OBJECTIVES**



NEW CONTRACTS

Negotiate and close new contracts in the cement industry and diversify our services and materials portfolio.

SUSTAINABILITY
AND SOCIAL
PROJECTS

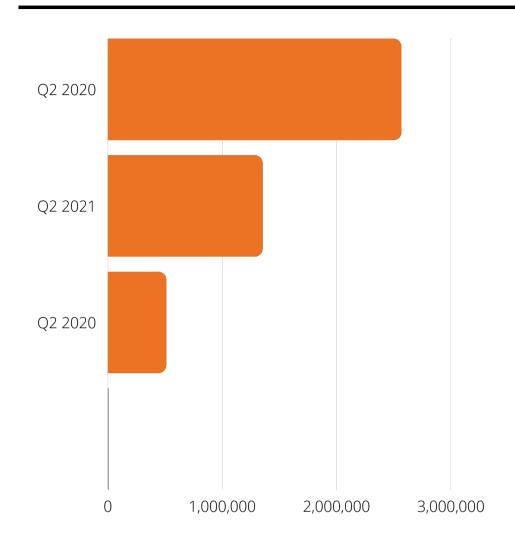
Develop social and sustainability projects to positively impact our society and environment.

DEVELOP INNOVATIVE PRODUCTS

Develop and commercialize finished goods with added value utilizing our raw material.



# COMPARED TO PREVIOUS YEARS **meno**

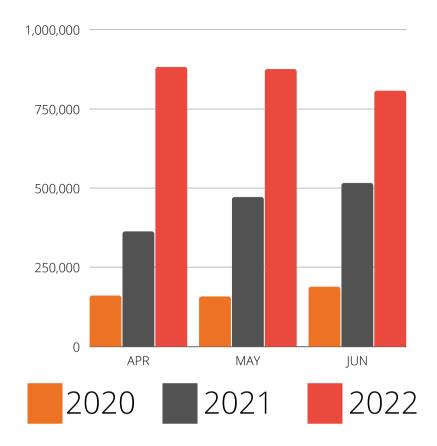


THIS QUARTER HAD A GROWTH OF 190% COMPARED TO THE SAME QUARTER OF THE LAST YEAR, IN WICH WE CLOSED SALES WITH A TOTAL OF \$2,563,470.



# **YEARS**

# COMPARED TO PREVIOUS



WE CLOSED THIS QUARTER WITH BETTER SALES THAN THE PREVIOUS YEARS WITH A TOTAL OF \$2,563,470, THIS IS DUE TO THE FACT THAT WE HAD A GREATER DEMAND FOR ORDERS IN THE SOUTHEAST.

# **NET INCOME**

\$2,563,470

Q2 (APR-JUN) 2022

\$1,350,418

Q2 (APR-JUN) 2021





147%

# GENERAL EFFICIENCY

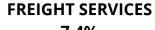
SOUTHEAST MINE 228%

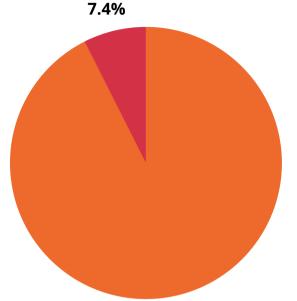
CENTER MINE 117%



### **SALES BY SEGMENT**







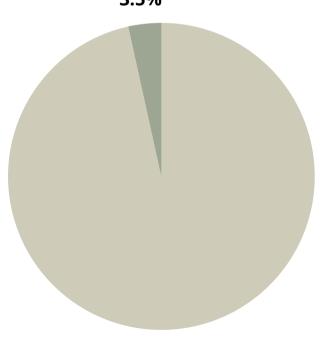
### **SALES BY SEGMENT**

REVENUES CONSIST OF 7.4% FROM FREIGHT SERVICES AND 92.6% FROM THE SALE AND DISTRIBUTION OF SAND.

SAND SALE AND DISTRIBUTION 92.6%

### **SOUTHEAST MINE**

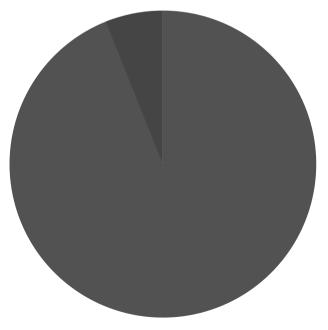
FREIGHT SERVICES 3.5%



SAND SALE AND DELIVERY 96.5%

### **CENTER MINE**

FREIGHT SERVICES 6.1%



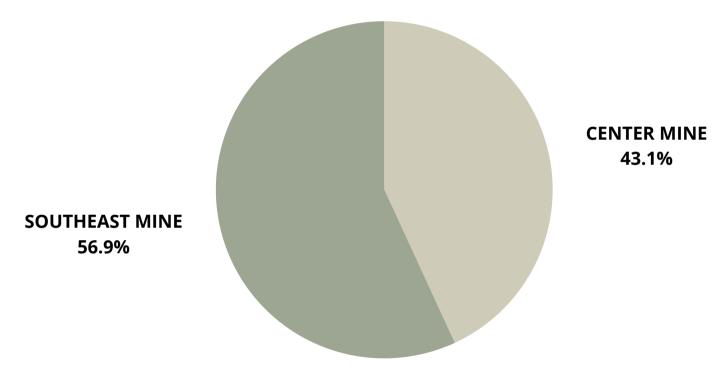
SAND SALE AND DELIVERY 93.9%

### SALES BY GEOGRAPHY



SALES BROKEN DOWN BY GEOGRAPHY ARE CONFORMED BY 56.9% IN THE SOUTHEAST AND 43.1% IN THE CENTRAL MINE.

THE DEMAND IN THE SOUTHEASAT IS HIGHER DUE TO THE GROWTH OF THE REGION.

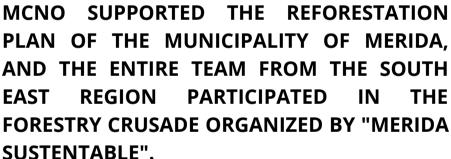




# FORESTRY CRUSADE ORGANIZED BY "MERIDA SUSTENTABLE"







OUR OBJECTIVE IS TO CONTRIBUTE TO THE IMPROVEMENT OF THE ENVIRONMENT IN THE CITY AND TO PROMOTE A CULTURE OF CARE FOR NATURAL RESOURCES.

THESE ACTIONS ARE PART OF MCNO'S SOCIAL RESPONSIBILITY PROGRAMS. WE ARE GRATEFUL TO THE MUNICIPAL AUTHORITIES FOR THE OPPORTUNITY THEY GIVE TO COMPANIES AND THE POPULATION TO CONTRIBUTE TO IMPROVING THE LEVEL OF WELL-BEING OF FAMILIES THROUGH THESE ACTIVITIES.









### **NEW PRODUCTION EQUIPMENT**



WE ACQUIRED MACHINERY TO INCREASE OUR PRODUCTION CAPACITY.

# A SCREENING PLANT WAS ACQUIRED FOR THE CENTER MINE



# A SD310 WHEEL LOADER WAS ACQUIRED FOR THE SOUTHEAST MINE.



### **NEXT QUARTER OBJECTIVES**



THESE ARE SOME OF THE OBJECTIVES THAT WE HAVE SET FOR THE NEXT QUARTER, TAKING INTO ACCOUNT ALL THE AREAS OF THE COMPANY.

- \*CREATE BUSINESS RELATIONSHIPS WITH NEW CLIENTS.
- \*ACQUIRE NEW UNITS.
- \*INCREASE IN PRODUCTION CAPACITY.
- \*REDESING OF OUR WEBSITE.
- \*TRAINING OF OUR PERSONNEL IN CIVIL PROTECTION ISSUES.





### FORWARD-LOOKING STATEMENTS

THIS PRESS RELEASE CONTAINS FORWARD-LOOKING INFORMATION WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995, SECTION 27A OF THE SECURITIES ACT OF 1993 AND SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934 AND IS SUBJECT TO THE SAFE HARBOR CREATED BY THOSE LAWS. THESE FORWARD-LOOKING STATEMENTS ARE BASED UPON A NUMBER OF ASSUMPTIONS AND ESTIMATES THAT ARE SUBJECT TO SIGNIFICANT UNCERTAINTIES THAT INVOLVE KNOWN AND UNKNOWN RISKS, MANY OF WHICH ARE BEYOND OUR CONTROL AND ARE NOT GUARANTEES OF FUTURE PERFORMANCE. ACTUAL OUTCOMES AND RESULTS COULD MATERIALLY DIFFER FROM WHAT IS EXPRESSED, IMPLIED, OR FORECASTED IN ANY SUCH FORWARD-LOOKING STATEMENTS AND ANY SUCH DIFFERENCE MAY BE CAUSED BY RISK FACTORS LISTED FROM TIME TO TIME IN THE COMPANY'S NEWS RELEASES AND/OR ITS FILINGS WITH THE OTC BULLETIN BOARD OR AS A RESULT OF OTHER FACTORS.





### **MESSAGE TO INVESTORS**

FIRST OF ALL WE WANT TO THANK YOU FOR THE TRUST YOU HAVE PLACED IN MUCINNO HOLDING, FOR WHICH WE WANT TO INFORM YOU THAT THE PROJECTS ARE GOING FORWARD AS WE HAVE PLANNED, WE HAVE BEEN GROWING MONTH AFTER MONTH THROUGHOUT THE YEAR AND WE EXPECT TO CONTINUE GROWING THE SAME WAY IN THE LONG TERM SINCE THE PROJECTS HAVE ALLOWED US TO DO SO. WE CONTINUE TO STRIVE TO GET EVEN MORE ORDERS FOR OUR PRODUCT AND PROVIDE FREIGHT SERVICES WITH CURRENT AND NEW CLIENTS, WHILE OPTIMIZING OUR PROCESSES TO BECOME MORE EFFICIENT EACH TIME.

WE ASK YOU TO CONTINUE TO TRUST IN THE COMPANY, WE TRUST IN IT AND IN THE GREAT GROWTH OPPORTUNITIES THAT WE HAVE IDENTIFIED AND TAKEN ADVANTAGE OF SO FAR, THAT WOULD NOT HAVE BEEN POSSIBLE WITHOUT THE WORK OF THE ENTIRE TEAM OF MUCINNO HOLDING.

WE WILL KEEP YOU INFORMED OF THE SITUATION OF MUCINNO HOLDING.

OUR ONLY OFFICIAL MEANS OF CONTACT ARE THOSE MENTIONED IN THIS DOCUMENT. TO CONTACT US PLEASE VERIFY THAT THEY ARE THE OFFICIAL MEANS OF FACEBOOK, LINKEDIN, TWITTER OR EMAIL.



## QUESTIONS? CONTACT US.

### **PRINCIPAL EXECUTIVE OFFICES:**

TORRE VERTICE, WORLD CLASS BUSINESS L. FRACCIONAMIENTO MONTECRISTO MÉRIDA, YUC. 97133

+52 999 166 9539 MCNO.COM.MX INVESTORS@MCNO.COM.MX



